

CHAPTER IV

CONCLUSION

Mrs. Keating utilizes the four categories of politeness strategies within her professional interactions with differing proportions, there is significant use of bald on record and negative politeness strategy. The choice of these politeness strategies is shaped by the sociological factors of the interlocutors, which are evaluated based on power, social distance, and the rank of imposition. Mrs. Keating's choice of politeness strategies aligns with the patterns of strategy distribution based on the level of power and social distance identified by Brown and Levinson (1987:250). Mrs. Keating demonstrates an understanding of the sociological factors at play in her professional interactions and adapts her strategies accordingly.

In the formal and deferential courtroom setting, she tends to utilize negative politeness rather than positive politeness, demonstrating her understanding of deference and authority in the environment and her strategic communication. On the other hand, in the courtroom environment, where power dynamics are prominent, Mrs. Keating also uses the bald on record strategy with interlocutors of a higher power, for example, the judge. This choice is influenced by the low rank of imposition in those interactions, allowing her to communicate more effectively.

Furthermore, the analysis reveals the significant use of the minimization of face-threatening acts (FTA) within the bald on record strategy. This sub-strategy is employed by Mrs. Keating to make her utterances clearer and more effective,

particularly in the context of the courtroom when asserting a question to the witness or her client and when assigning tasks to her assistants or legal interns. By directly addressing the FTA, she ensures that her message is conveyed effectively without ambiguity or misunderstanding.

Utilizing politeness strategies in communication can significantly enhance effectiveness by considering the sociological variables of the interlocutors and understanding common politeness strategies employed within distinct environments. Politeness strategies exhibit a dynamic nature and may diverge across different situations. Hence, the ability to recognize the contextual situation, and the interlocutor's sociological variables, and cultural nuances in communication constitute a crucial competence. By factoring in these elements, individuals can wisely navigate Face-Threatening Acts (FTAs) and build harmonious relationships within a professional relationship even in challenging circumstances.