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## APPENDICES

JOHN SMITH

### Question

NO.	Code	Utterances	Time
1.	qs	<b>OK. Ready?</b>	00:01:23
2.	qs	Do we still get something?	00:07:22 - 00:07:25
3.	qs	Where'd you learn to shoot like that?	00:07:40 - 00:07:43
4.	qs	<b>Did you do something new?</b>	00:15:27
5.	qs	I'm sorry, hon. I was looking for the... <b>You going out?</b>	00:16:36
6.	qs	So how's work?	00:42:18
7.	qs	Is that right?	00:42:26
8.	qs	Tried something new?	00:43:39
9.	qs	Life or death. Wine?	00:44:09
10.	qs	Is that you, sweetheart?	00:57:56
11.	qs	Oh, so this is a trap?	00:58:15
12.	qs	May I sit?	01:01:55
13.	qs	You obviously want me dead. And I'm less and less concerned of your wellbeing. <b>So what do we do?</b>	01:02:35
14.	qs	Do we shoot it out here?	01:02:38
15.	qs	Think this'll have a happy ending?	01:03:09
16.	qs	What do you care, if I was just a cover?	01:04:31
17.	qs	First time we met, <b>what was your first thought?</b>	01:06:43
18.	qs	So how about it, Jane?	01:07:13
19.	qs	Jesus, where's the trust?	01:21:03
20.	qs	Are you kidding me?	01:21:18
21.	qs	What? I really liked that about you.	01:23:13
22.	qs	This thing's all over the place. How do you drive these things?	01:25:13
23.	qs	What is wrong with you?	01:26:12
24.	qs	Who was that kindly fellow, <b>who gave you away at our wedding?</b>	01:27:38
25.	qs	Tell me, how many?	01:32:25
26.	qs	Should I go first?	01:32:32
27.	qs	312. How?	01:32:56
28.	qs	You monitoring the perimeter?	01:33:14 - 01:33:18
29.	qs	What about the police bands?	01:33:18 - 01:33:21

30.	qs	Look, I have straight, or back the way I came. There's no left. <b>Which way do you want?</b>	01:33:56
31.	qs	See what I'm sitting in? Take your time.	01:34:00
32.	qs	Where?	01:34:42
33.	qs	<b>Who can answer to that?</b>	01:36:32
34.	qs	But don't take that as a sign of weakness. That would be a mistake. Now, tell us what you know. <b>Why do both our bosses want you dead?</b>	01:37:04
35.	qs	You got a spasm?	01:38:28
36.	qs	Cargo drop, Atlas Mountains. <b>So what?</b>	01:40:39
37.	qs	How's it look?	01:48:51

#### Command and Directives

No.	Code	Utterances	Time
1.	cm	Jane, stop the car, now.	00:46:08
2.	cm	<b>Pull over! Pull over!</b> Now, look...	00:46:25
3.	cm	Start with the living room.	00:51:59
4.	cm	Last warning. <b>You need to disappear.</b>	00:54:05
5.	cm	OK. I give up. <b>Blow it.</b>	00:59:01
6.	cm	Go on, blow it.	00:59:08
7.	cm	Get back!	01:05:45
8.	cm	Go, go, go. Look out.	01:20:46
9.	cm	Stop it.	01:26:20
10.	cm	Go! Go! Go!	01:26:29
11.	cm	you don't need to talk to me like that. Ok? Be nice.	01:33:41
12.	cm	Turn 'em back on. Turn 'em back on! Turn 'em back on! Idiot!	01:34:47
13.	cm	turn'e, back. Turn'em back on!	01:34:51
14.	cm	turn'em back	01:34:57
15.	cm	<b>You get rid of it.</b> You burn it. Tradecraft 101.	01:39:11

#### Minimal response

No.	Code	Utterances	Time
1.	mr	yeah	00:06:59
2.	mr	OK.	00:10:07
3.	mr	hmm?	00:12:45
4.	mr	hmm.	00:12:50
5.	mr	yeah.	00:13:33

6.	mr	uh huh	01:19:09
7.	mr	Yeah.	01:19:17

### Swearing and Taboo Language

No.	Code	Utterances	Time
1.	sw	Bitch.	00:52:49
2.	sw	Chickenshit!	00:55:49
3.	sw	Shit.	01:09:00
4.	sw	Shit.	01:09:50
5.	sw	Anal.	01:35:57
6.	sw	Damn	01:49:30

### Lexical Hedges

No	Code	Utterances	Time
1.	hg	Well, <b>you know</b> the four o'clock means we hit rush hour.	00:09:59
2.	hg	<b>I think</b> I got ID'd on that hit.	00:34:50
3.	hg	<b>You know</b> I'm not going anywhere.	00:58:03
4.	hg	So there it is. <b>I thought</b> you should know.	01:07:11
5.	hg	<b>I think</b> I should probably tell you. I was married once before.	01:26:00
6.	hg	<b>You know</b> , sweetheart, you're being a bit hypocritical. It's not like you're some beacon of truth.	01:27:20

### Compliment

No.	Code	Utterances	Time
1.	cp	I liked your dress tonight. <b>It was nice.</b>	00:25:10
2.	cp	This is a nice surprise.	00:40:45
3.	cp	OK, that was a nice shot. What's...	01:38:21

### Tag Question

No	Code	Utterances	Time
1.	tq	that boat in La Paz is looking pretty good right now, <b>isn't it?</b>	01:49:35

JANE SMITH

### Question

No.	Code	Utterances	Time
1.	qs	What did you think of Dr. Wexler?	00:09:49
2.	qs	So that's settled then, yeah?	00:10:07
3.	qs	How was work?	00:12:36

4.	qs	Well?	00:12:44
5.	qs	What do you think?	00:12:47
6.	qs	We talked about this. You remember?	00:13:15
7.	qs	How'd you do?	00:23:18
8.	qs	You getting this?	00:31:56
9.	qs	Shall we?	00:40:54
10.	qs	Double booking with another firm. <b>Green beans?</b>	00:42:33
11.	qs	How was Atlanta?	00:43:59
12.	qs	Big deal?	00:44:07
13.	qs	You expect me to roll over and play dead?	00:54:08
14.	qs	Did you also get the base charge on the principle cable?	00:58:43 - 00:58:48
15.	qs	What?	00:59:04
16.	qs	You think I won't?	00:59:08
17.	qs	Five, four... Any last words?	00:59:19
18.	qs	" Nice. So what did you decide?	01:01:44
19.	qs	So what do you want, John?	01:02:23 - 01:02:26
20.	qs	Was sloth part of it too?	01:02:59
21.	qs	Satisfied?	01:03:37
22.	qs	Why is it you think we failed?	01:04:09
23.	qs	Well, who said you were just a cover?	01:04:34 - 01:04:36
24.	qs	You there yet?	01:06:38
25.	qs	And why are you telling me this now?	01:06:58
26.	qs	That vacation in Aspen?	01:19:07
27.	qs	You left early. Why?	01:19:10
28.	qs	You ever have trouble sleeping after?	01:20:06
29.	qs	What do you expect?	01:21:05
30.	qs	Why do I get the girl gun?	01:21:13
31.	qs	Really?	01:23:22
32.	qs	Art?	01:23:26
33.	qs	What?	01:24:40
34.	qs	There is 30 second, I cut the power, you grab the kid. Simple and clean. <b>Got it?</b>	01:32:23
35.	qs	Does it matter?	01:32:29
36.	qs	Almost there. I don't know what happened. Just hold on. John, <b>what are you doing?</b>	01:34:28
37.	qs	What are you doing?	01:34:32
38.	qs	Ok, what is that supposed to mean?	01:36:27

39.	qs	What is that?	01:52:05
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#### Command and Directives

No.	Code	Utterances	Time
1.	cm	Don't laugh, I'll kill you.	00:07:07
2.	cm	First and last warning, John. <b>Get out of town.</b>	00:58:02
3.	cm	I told you not to bother me at the office, honey.	00:59:04
4.	cm	Move over. Move.	01:25:23
5.	cm	I'm the suburban housewife, sweetheart. <b>You move.</b>	01:25:27
6.	cm	There is 30 second, I cut the power, <b>you grab the kid.</b>	01:32:18
7.	cm	Turn Left, John. Left.	01:33:34
8.	cm	Left, please.	01:33:45
9.	cm	Just stay there and wait for my mark.	01:33:56
10.	cm	Stay there, wait for my mark. I'll find it. Wait for my mark.	01:34:05
11.	cm	Shut up! Shut up! Shut up!	01:35:00

#### Minimal Response

No.	Code	Utterances	Time
1.	mr	Yeah.	00:49:16
2.	mr	hmm	
3.	mr	No.	01:19:27
4.	mr	hmm	01:33:08
5.	mr	All right.	01:33:31

#### Swearing and Taboo Language

No.	Code	Utterances	Time
1.	sw	<b>Shit.</b> Not a civilian.	00:33:12
2.	sw	Asshole.	00:33:19
3.	sw	I want to know who that <b>bitch</b> is.	00:35:53
4.	sw	Pussy!	00:55:52
5.	sw	What the hell was that?	00:59:35
6.	sw	Shit.	01:09:00

#### Lexical Hedges

No.	Code	Utterances	Time
1.	hg	<b>I thought</b> that you were the most beautiful mark I'd ever seen.	01:07:25